

**RYERSON** 



## Why We Are Here Today

The purpose of this Retiree Meeting is to provide you with:

- A summary of health coverage changes in 2015 for retirees and dependents who are age 65 and older and are Medicare-eligible
- An overview of upcoming communications, resources and key steps
- A forum to answer your questions

Learn

Prepare

**Enroll** 





## **Agenda**

- Overview of Retiree Health Changes
- The Aon Retiree Health Exchange
- Learn About Medicare
- Options for Enrolling
- Paying for Your Coverage
- Tools to Help You
- Timeline and Next Steps
- Questions





## Why is Ryerson Making This Change?

- Decision based on thorough evaluation of the market
- Challenges in the current plan design
- A Private Exchange offers:
   Same or Better Coverage
   More Choice
   No Lifetime Maximums
   Flexibility





## What's Changing

In 2015, you'll enroll in your health coverage in a new way.

2014

Company-sponsored group health coverage

2015

Individual
health insurance
coverage through the
Aon Retiree
Health Exchange



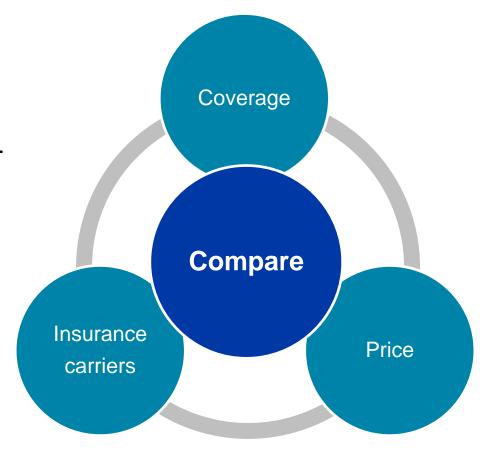
## What is a Private Exchange?

#### What it is:

- An insurance marketplace, where you can:
  - Compare coverage, carriers and prices
  - Get personalized, one-onone support
  - Choose the coverage option that best meets your needs

#### What it is not:

 Associated with the public exchanges established under the Affordable Care Act







## Introducing Aon Retiree Health Exchange

#### Retiree focused solution



Aon has served millions of employees, retirees, and their families for more than 20 years



Offers broad range of health plan coverage options



Provides robust tools and services to help you learn, prepare, and enroll



Recommended by the National Council on Aging (NCOA)





## About the Aon Retiree Health Exchange



The Aon Retiree Health
Exchange is one of the
nation's most trusted
advisors in navigating
Medicare—it's advice you
can count on

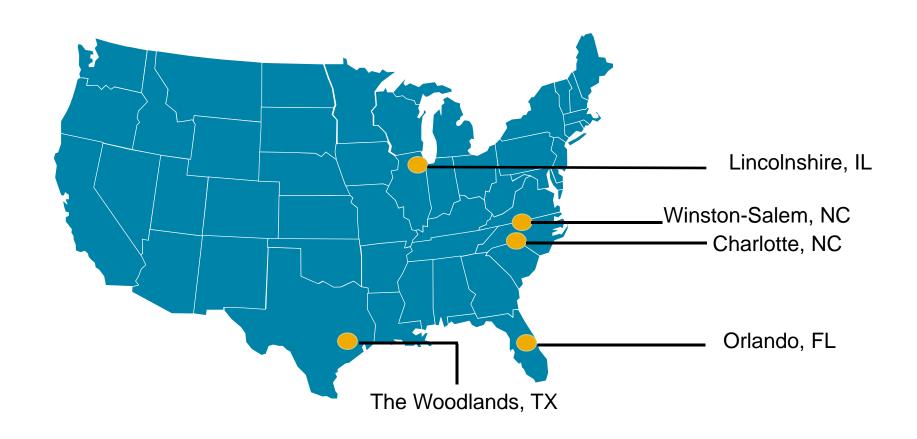


We have a reputation for providing qualified, independent assistance to Medicare recipients who expect and deserve high-quality health insurance coverage at an affordable price



## **About the Aon Retiree Health Exchange**

Benefits Advisors are located in:





## **About the Aon Retiree Health Exchange**

Benefits Advisors help you learn, prepare and enroll



#### Benefits Advisors serve you

- Licensed, certified and experienced in Medicarerelated insurance
- Not incentivized to steer to specific health insurance carriers and/or plans for you
- Dedicated to you throughout the entire process



## **Learn and Prepare**



#### **Get Started**

- Attend a retiree meeting presentation (or webinar)
- Read materials in the Personalized Education Kit
- Confirm your Enrollment appointment
  - Include POA
- Prepare for your Enrollment Appointment:
  - Medicare card
  - List of doctors
  - List of medications



#### **Enroll**



#### **Compare and Select Your Coverage**

- Review and choose the right plan(s) with your Benefits Advisor
- Complete the Enrollment application
- Enroll online\* or over the phone between [October 1 through December 31]
- \* Voice signature required for all online enrollments

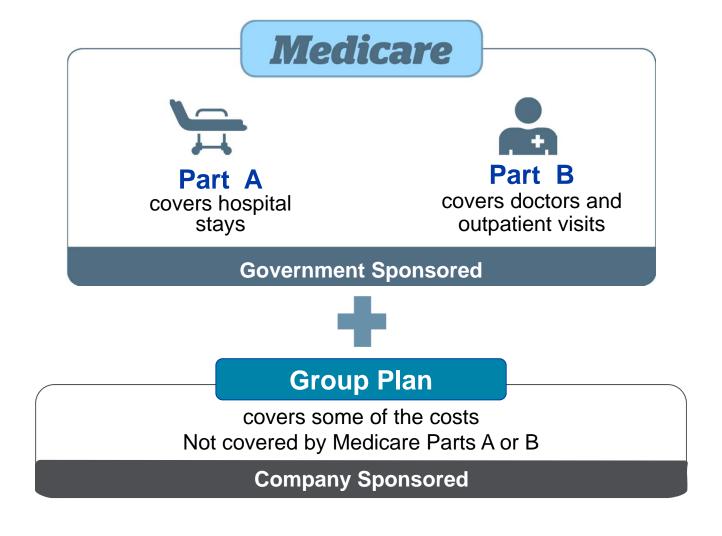


## Take a closer look at Medicare



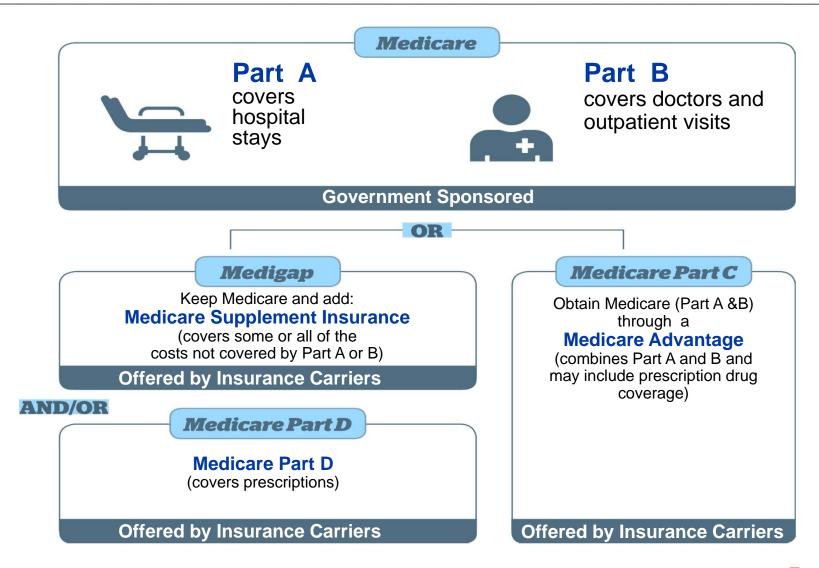


## **Current Plan Coverage**



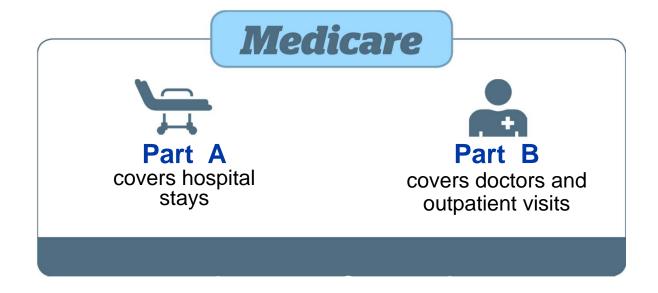


## **Medicare Insurance Plan Options**





### **Medicare Part A & B**



#### 2014 Medicare Part A

#### Inpatient Hospital Care

#### What Is Covered

- Part A covers part of the following services:
  - Inpatient hospital care
  - Inpatient care in a skilled nursing facility (not custodial or long-term care)
  - Hospice care services
  - Home health care services
  - Blood

#### **What You Pay**

- Enrollment in Medicare: Part A is automatic for those people who have worked 40 quarters in their lifetime and does not have a monthly premium. If you have not there could be a monthly premium.
- Deductible: \$1,216\* per benefit period
- Benefit period: starts the day you leave the hospital after spending a night and lasts 60 days

\* 2014



#### 2014 Medicare Part B

#### Outpatient Hospital & Doctor Care

#### What Is Covered

- Outpatient care:
  - Doctors visits
  - Outpatient hospital
  - Blood
- Preventive care
- Mental health (outpatient)
- Ambulance Services
- Laboratory Services

#### **What You Pay**

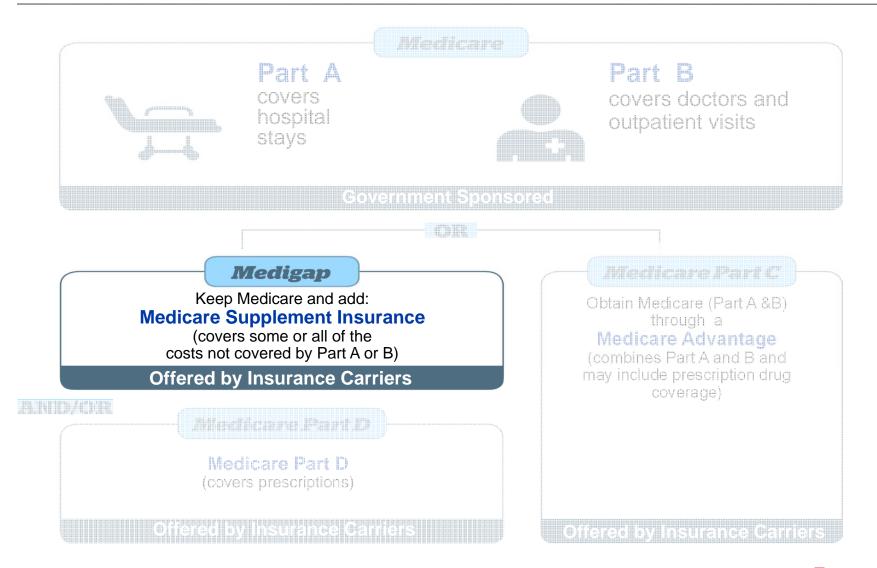
- Premium: \$104.90\*
  - Social Security determines the premium amount based on the last 2 years of taxable income
- **Deductible:** \$147\*
- Coinsurance:
  - Medicare pays 80%
  - Participant pays 20%

\* 2014



## **Medicare Supplement Plan**

#### Medigap





## **Medicare Supplement**

# Medicare Supplements add onto the Medicare coverage you already have:

- Medicare remains your primary coverage
- Medicare Supplement is your secondary coverage

With Medicare Supplement plans, as long as the doctor/medical facility accepts Medicare, you can go to:

- Any doctor
- Any medical facility in the country
- the service is Medicareapproved (similar to what you currently have)



## **Medicare Supplement Plan**

Medigap

# Plans are all regulated and must offer the same core plan benefits

- Plans come with a range of coverage - Plans A through N
- Plan F has highest level of coverage - covering your deductibles and out-of-pocket expenses left over by Medicare

# Prices and any "extra" features are the only differences between these plans

- Prices vary by company, age and service area
- Some plans offer benefits for travel outside of the United States



## **Medicare Supplement Chart**

Features	Α	В	С	D	F	G	K	L	M	N
Medicare Part A Coinsurance and Hospital Costs (up to 365 days after Medicare Benefits are used up)	<b>√</b>	<b>/</b>	<b>√</b>	<b>/</b>	<b>√</b>	<b>/</b>	<b>/</b>	<b>/</b>	<b>/</b>	<b>/</b>
Medicare Part A Deductible		<b>/</b>	<b>/</b>	/	<b>/</b>	<b>/</b>	50%	75%	50%	<b>/</b>
Skilled Nursing Facility Care Copay/Coinsurance			/	<b>/</b>	/	<b>/</b>	50%	75%	/	<b>/</b>
Part A Hospice Care Coinsurance or Copayments	/	/	/	<b>/</b>	/	<b>/</b>	50%	75%	/	<b>/</b>
Medicare Part B Deductible			/		/					
Medicare Part B Coinsurance (Generally 20%)	<b>/</b>	/	/	/	/	<b>/</b>	50%	75%	1	<b>/</b>
Medicare Part B Excess Charges					/	<b>/</b>				
Blood (First 3 Pints)	/	1	/	<b>/</b>	/	<b>/</b>	50%	75%	/	<b>/</b>
Foreign Travel Emergencies (up to Plan Limits)			/	/	/	/			/	<b>/</b>

**Aon** | Exchange Solutions Proprietary & Confidential | August 2014

## **Guaranteed Issue of Coverage**

For Medicare Supplement Plans

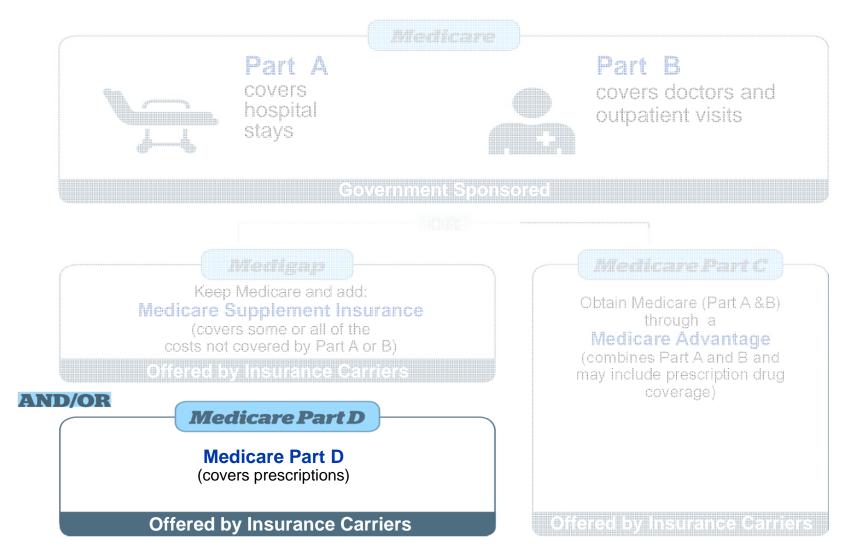
"Guaranteed issue" means that during this Special Election Period for retirees, you're automatically accepted by most insurance carriers without having to answer medical questions

You have guaranteed acceptance into most Medicare Supplement Plans, regardless of any pre-existing health conditions



#### **Medicare Part D**

#### Prescription Drug Coverage





## 2015 Medicare Part D Plans

## Prescription Drug Coverage

**Deductible \$0 - \$320** 

Initial Coverage Level \$2,960 Limit

The Donut Hole Exit at \$4,700

Catastrophic Coverage

100% paid by Beneficiary



25% paid by Beneficiary 75% paid by Plan



The Beneficiary pays 65% of generic drugs and 45% of brand name drugs Drug Manufacturer provides 50% discount on brand name drugs

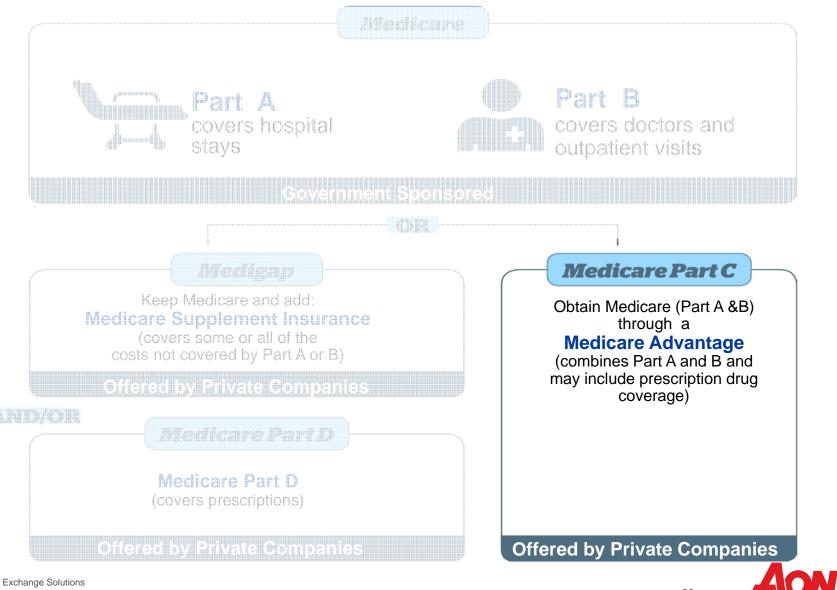


5% paid by Beneficiary



#### **Medicare Part C**

#### Medicare Advantage Plan



## **Medicare Advantage Plans**

#### Part C

#### **Features**

- Includes Medicare Parts A and B coverage
- Most include prescription drug coverage
- Network based plans HMO's PPO's
- May offer extra coverage
  - Vision
  - Hearing
  - Dental
  - Health/wellness programs

#### **What You Pay**

- Medicare Advantage Plan premium (if any)
- Copays/coinsurance and deductibles
- Out-of-Pocket Max



## Comparison for Choosing a Medical Plan

#### **Supplement Plan (Medigap)**

- "Pay Now" option
- Can be higher premium/low to no cost on the back end
- Can go to any doctor or medical facility in the country that accepts Medicare
- Does not include prescription drugs
- Most plans include foreign travel emergency coverage

#### **Medicare Advantage (Part C)**

- "Pay Later" option
- Low to no monthly premium/pay as you go
- Copays, coinsurance, and deductibles apply
- Out-Of-Pocket Max
- Network-based plans/HMOs, PPOs
- Typically includes prescription drugs
- Coordinated Care



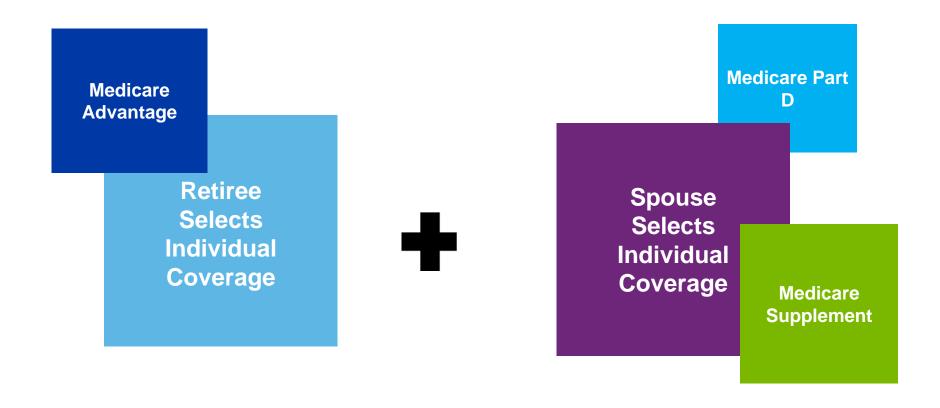
# **Options for Enrolling**





## **Choosing a Medical Plan**

Each eligible person can choose a different medical or prescription drug plan





#### **Enrollment Periods**

2014

## **Special Election Period (SEP):**

October 1-December 31, 2014

2015

#### **Medicare Annual Enrollment Period**

(AEP): October 15-December 7, 2015

## **Initial Enrollment Period (IEP):**

Eligible 3 months before, the month of, and 3 months after 65<sup>th</sup> birthday



# Be sure to let your Benefits Advisor know if you have:

- Tricare or
- VA Coverage



#### **Choices to Meet Your Needs**



**Online** 

- Available 24/7; fastest method of Education and Enrollment
- Detailed summary of benefits information
- Plan comparison tools
- Online plan application collection



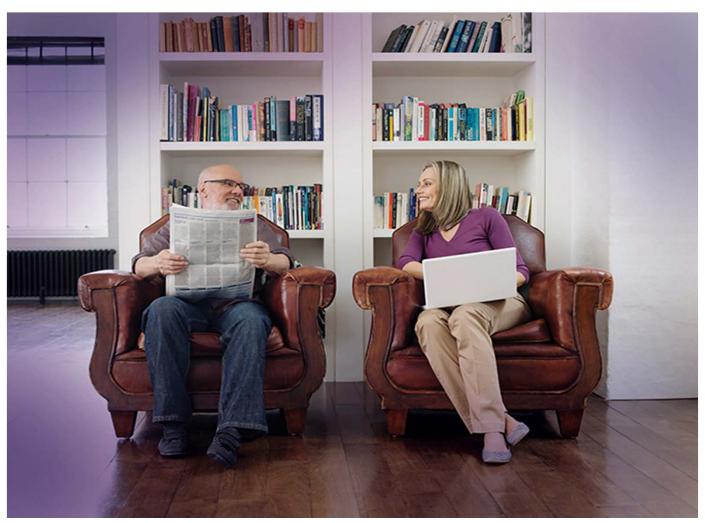
- Benefits Advisor guides you
- You work with same Benefits Advisor throughout process
- All enrollments must be completed with telephonic signature



- Some individuals prefer to review printed materials before selecting
- Paper applications accepted via prepaid envelopes or fax
- Telephonic or online enrollments result in faster receipt of ID cards



# Paying for your coverage





## **Conveniently Paying for Your Coverage**

#### Three Options:

- Pay your health insurance premium by check each billing period
- Have your premium automatically withdrawn from a checking or savings account
  - Most insurance providers allow automatic withdrawal as a convenient alternative to paper checks
- Pay your premium by automatic deduction from your Social Security
  - Option only available for Medicare Advantage and Part D plans



## Retiree Health Reimbursement Account (RHRA)

#### **Highlights**



- Ryerson RHRAs can be used for reimbursement of eligible premiums and health care expenses
- Ryerson RHRA reimbursable expenses: Medicare Supplemental premium, Medicare Advantage premium, Part D premium, Part B premium, Vision/Dental premium, Out-of-Pocket Medical/Vision/Dental expenses
- If you are eligible, an RHRA will be credited by Ryerson for you and for your Medicare-eligible spouse/dependent beginning on January 1, 2015, if you enroll in either a medical or drug plan through the Aon Retiree Health Exchange
- You'll continue to be reimbursed for your insurance premiums and eligible out-of-pocket expenses until the Ryerson RHRA amount is depleted

Note: For those who are eligible to receive an RHRA.



## Retiree Health Reimbursement Account (RHRA)

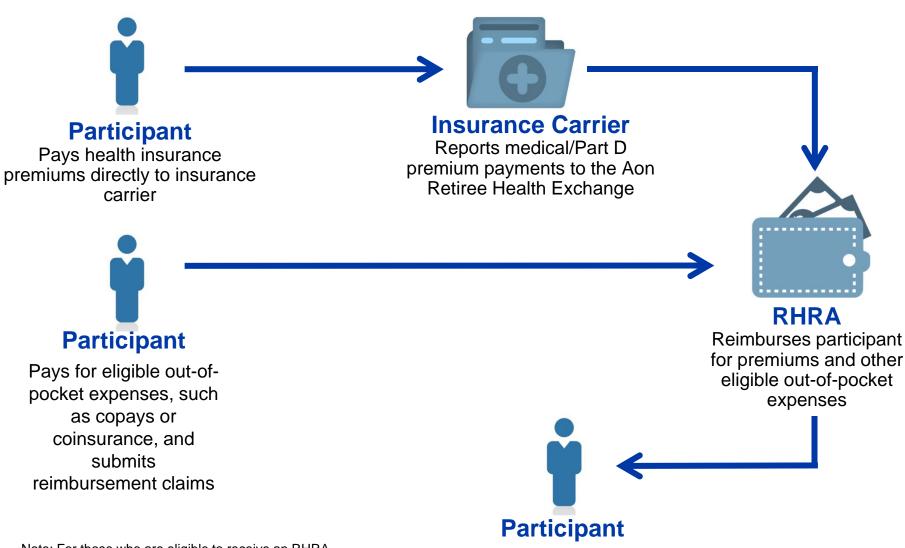
#### **Highlights**



- Any remaining balance in your Ryerson RHRA at the end of the year will roll over to be used in future years
- Catastrophic RHRA
  - If retiree reaches catastrophic drug coverage, she or he can receive reimbursement for the 5% for remainder of the 2015
- Joint Account for Retiree and Dependent



#### **How It Works**



Note: For those who are eligible to receive an RHRA.



# Tools to help you





## **Advocacy Services**

#### Access to additional assistance after Enrollment

#### We help with:

- Access to care and prescription drugs
- Claim denials and incorrect payments
- Billing disputes
- Authorization and referrals
- Medicare coordination

#### **Our Advocates**

- Pioneered service in 1999
- 200 clients
- 3.6 million participants
- Advocates average 18 years of industry experience



## **Medicare Advocacy Examples**



## Erroneous billing code

#### **PROBLEM**

Unexpected bills from rheumatologist

#### **ROOT CAUSE**

 Provider miscoded diagnosis and CPT code; as a result, charges were not eligible for Medicare

#### **SOLUTIONS**

- Advocate worked with provider to correct & reprocess bill.
- After bill was reprocessed, advocate communicated accurate liability to retiree



Medicare denied claim, indicating Medicare was not primary

- Retiree did have additional coverage; however, Medicare was primary
- Advocate facilitated refiling claim with Medicare, then forwarded EOBs to health plan for secondary payment



Denied a retiree's request for a wheelchair

- Medicare denied claim as not medically necessary
- Advocate collected medical records and forwarded them to Medicare
- Once approved, Advocate made arrangements for home delivery of wheelchair

## Website - retiree.aon.com/ryerson

- After you have received your Education Kit, visit the website
- On the website you can :
  - ✓ Confirm your Enrollment appointment
  - ✓ Add your prescriptions
  - ✓ Confirm your phone number/address
  - √ Compare plans
  - ✓ RHRA contribution information



#### **Website**

#### Account Activation

AO	V											
Aon Retir	ree Health Exch	nange										
home	find plans	about medicare	additional products	my account								
Activate My Account												
Already Have an Account?												
Q,		reated a username log in to get started.		Login								
Is this Your First Time Accessing this Site?												
Answer th	nese questions t	to get started:										
	What is	your last name?										
	What is yo	our date of birth?	Month - Date	→ Year →								
	What is your	5-digit ZIP code?										
Also provide at least one of the following:												
Last 4	digits of your s	social security #:										
Your Ad	on Retiree Heal	th Exchange ID:										
			→ Activate My	y Account								

Login | Get Help from a Licensed Advisor<sup>1</sup> (TTY 711) | Mon-Fri, 7am-10pm Central

Shopping Cart: Empty

Find Plans

#### RYERSON

Welcome To The Aon Retiree Health Exchange

Once you sign in, be sure to:

Call to confirm your appointment time

Tell us how we can match a plan to your needs

Update your contact information



# **Timeline and Next Steps**





#### Enrollment Timeline for Medicare-Eligible Participants

**September** Pre-Communications/Retiree Meetings Receive Aon Retiree Health Exchange **October** Letter and Education Kit Telephonic Appointment With a **November Enroll for** Benefits Advisor 2015 Benefits **December** RHRA Welcome Kits Mailed From YSA



## Recap: What Do I Need to Do?



**SEPTEMBER AND ONGOING: Review** 

the Transition Guide

**TODAY:** Attend a retiree meeting presentation (or webinar)



**OCTOBER:** Review your Education Kit and confirm your Enrollment Appointment



October 1 – DECEMBER 31: Complete your Enrollment Appointment



## Thank you

After the meeting, if you have other questions, call the Aon Retiree Health Exchange at 1-844-695-8296 (TTY 711 Relay), 8 a.m. to 8 p.m. Central time, Monday through Friday

